

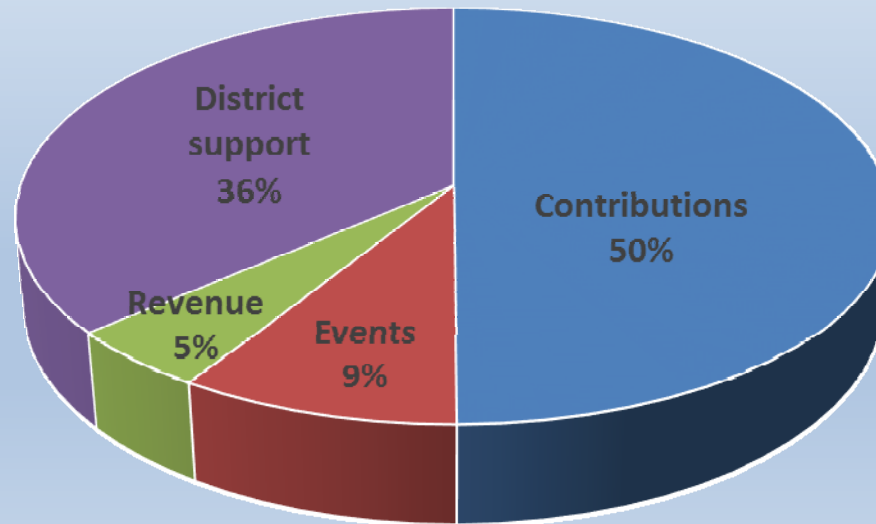
**Irvine Valley College
Foundation**

**Saddleback College
Foundation**

**Annual Foundation Report to the
Board of Trustees
South Orange County Community College District
September 26, 2016**

2015-2016 Income

Contributions	\$ 758,158
Events	\$ 136,840
Revenue	\$ 72,621
District support	\$ 551,835
Total	\$1,519,454





FOUNDATION

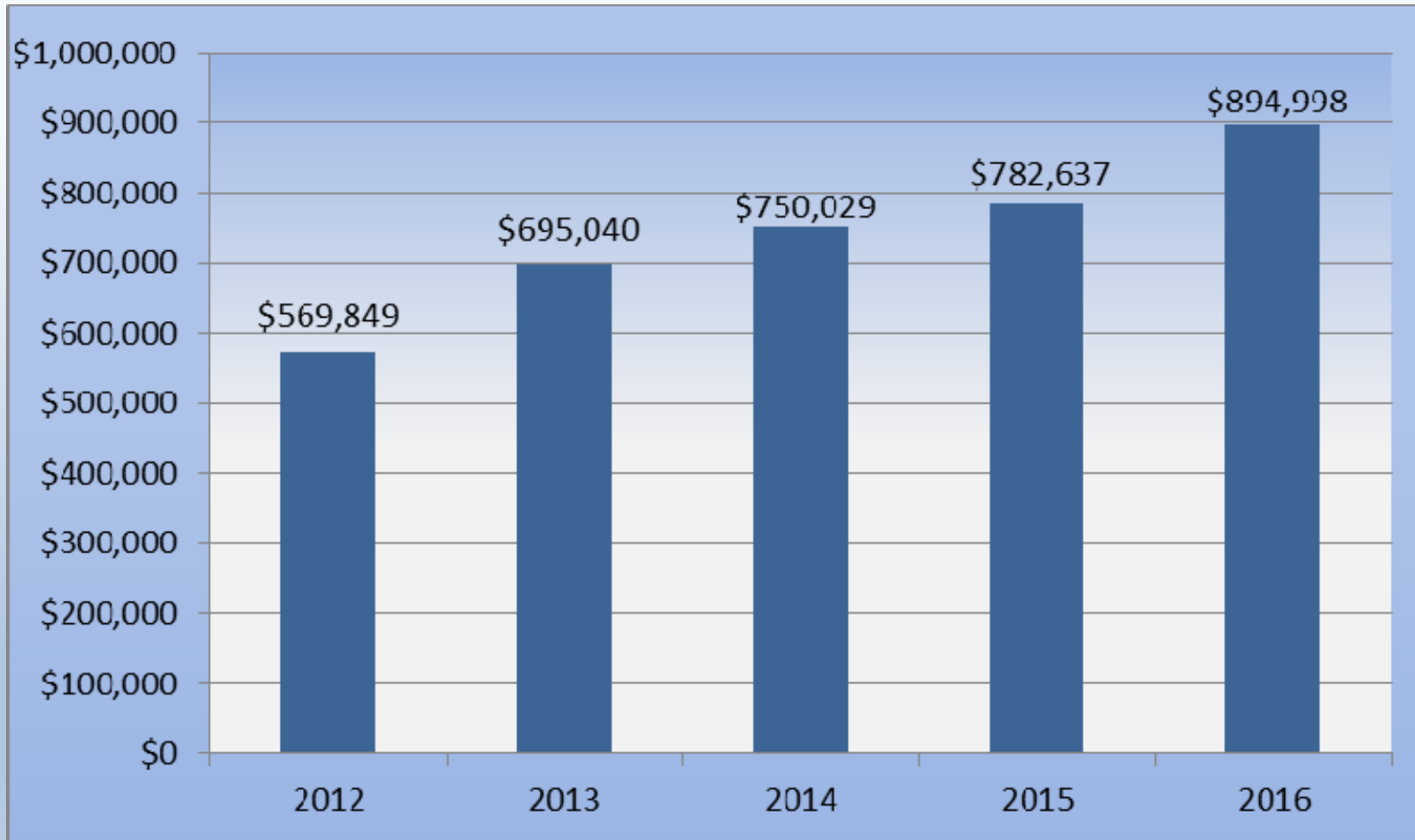
Financial Position

	Income 2015-2016
Support and Revenue	
Contributions	\$758,158
Events	\$136,840
Revenue	\$72,621
District support	\$551,835
Total	\$1,519,454
Expenses	
Program Support to IVC	\$995,109
General and Administrative	\$286,179
Fundraising	\$65,003
Total	\$1,346,291
Change in net assets	\$173,163
Net Assets	
Beginning July 1	\$2,255,282
Ending June 30, 2016	\$2,428,445
Includes Investments of \$1,729,137	



FOUNDATION

Dollars Raised



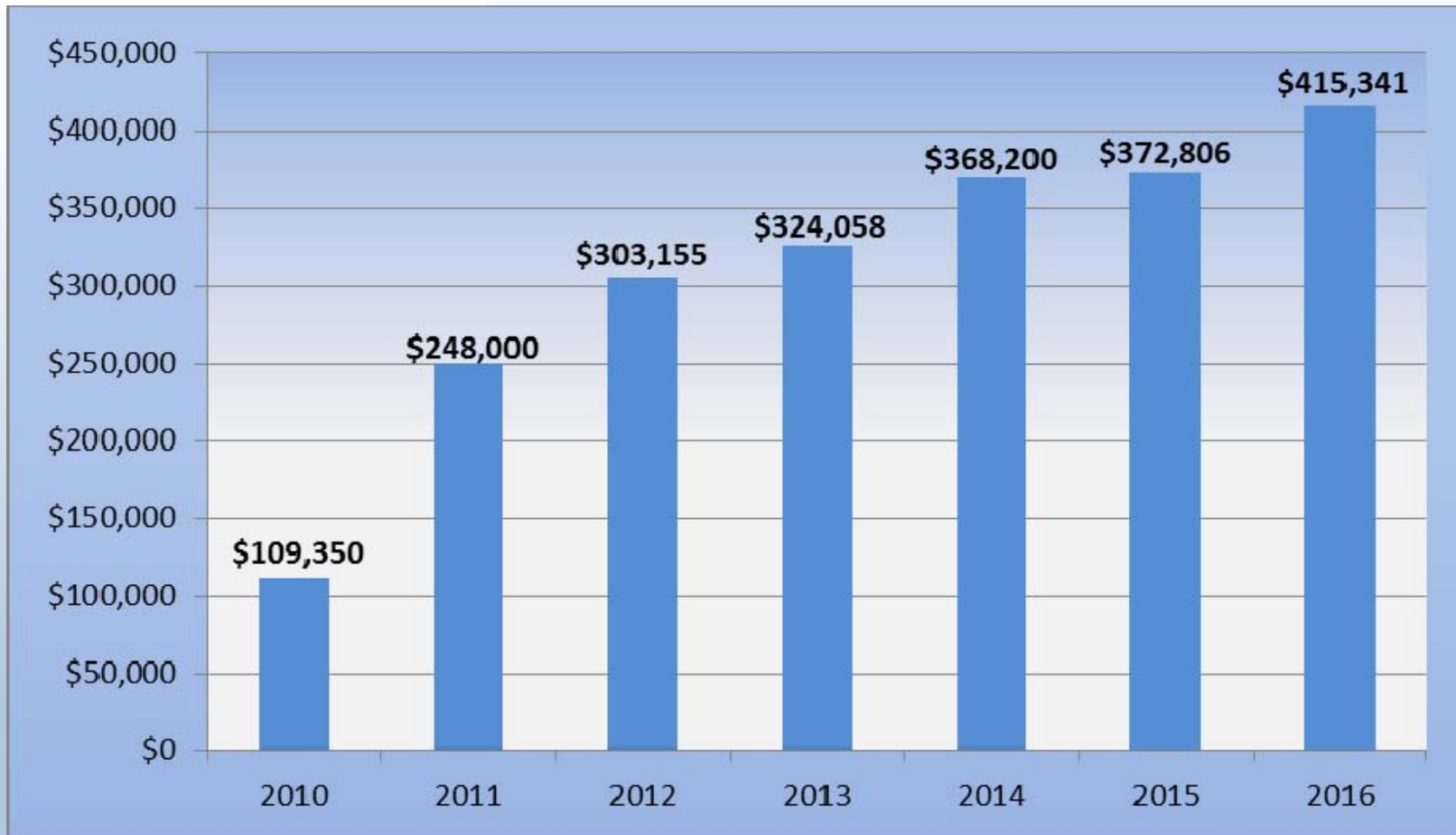
Includes all donations and dollars raised through events



IRVINE VALLEY
COLLEGE

FOUNDATION

Scholarship Support



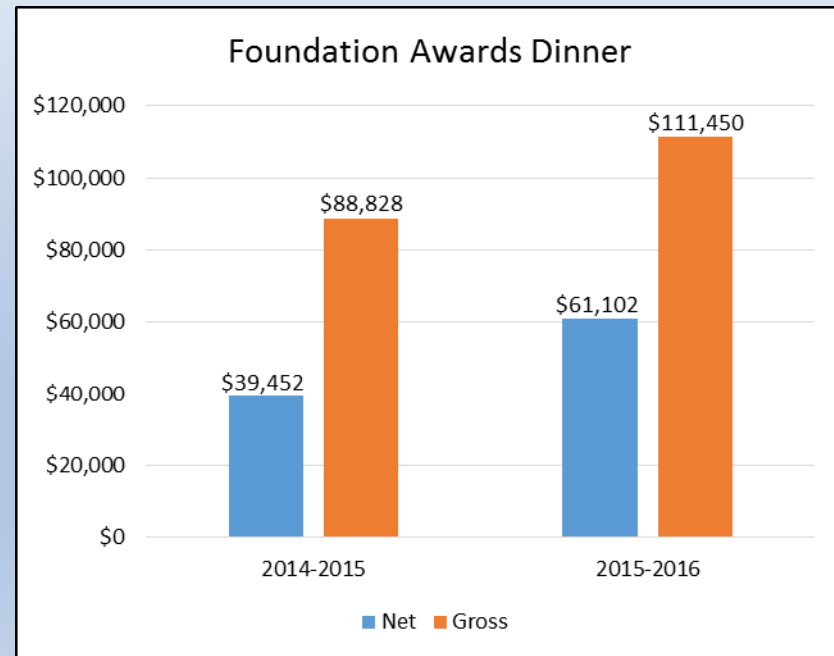
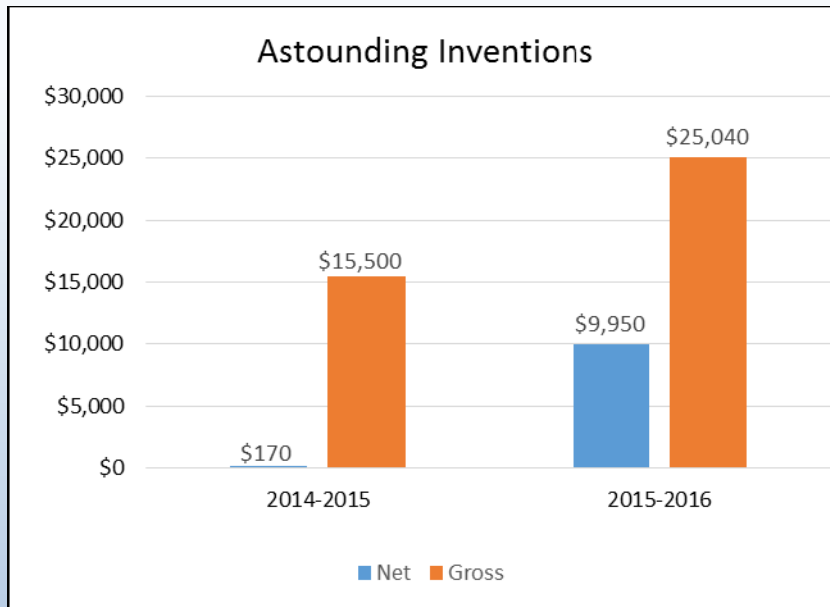
Scholarship Growth



IRVINE VALLEY
COLLEGE

FOUNDATION

Event Fundraising





IRVINE VALLEY
COLLEGE

FOUNDATION

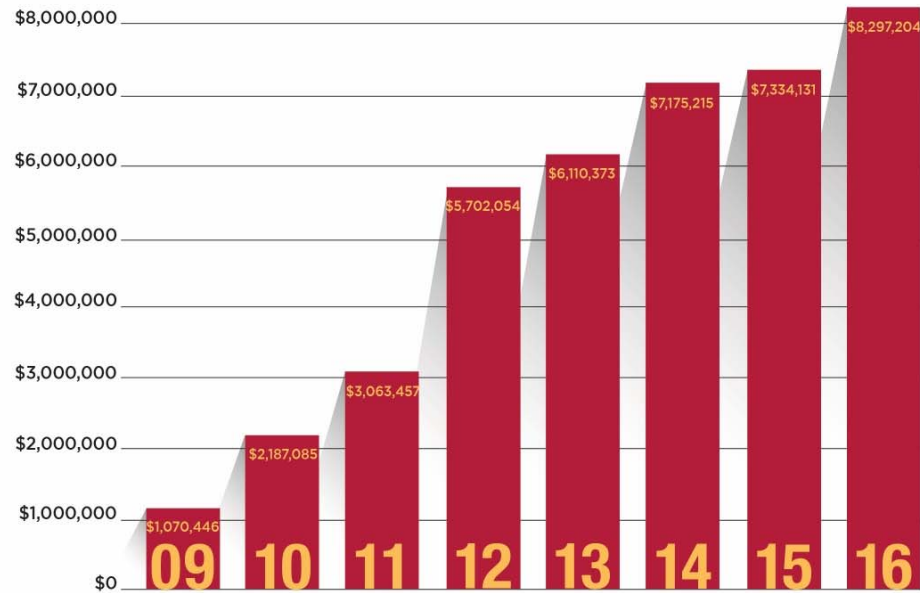
Significant Accomplishments

- **New significant revenue:**
 - \$100,000 from the City of Irvine for scholarships and early college
 - \$102,000 in new grants to support veteran's programs
 - \$10,000 sponsorship for Astounding Inventions from Cox Communications
- **Significant growth in revenue from Astounding Inventions and the Foundation Awards Dinner (FAD)**
- **Sponsorships for the FAD increased by 47% (\$45,800 to \$67,625)**
- **100% of the board of governors made a personal contribution**
- **Established 5 new endowments, 13 new accounts including 5 scholarship accounts**
- **Change in leadership on the board and in the office has had a significant impact on the culture of philanthropy at IVC**

NET ASSETS 2009-2016*

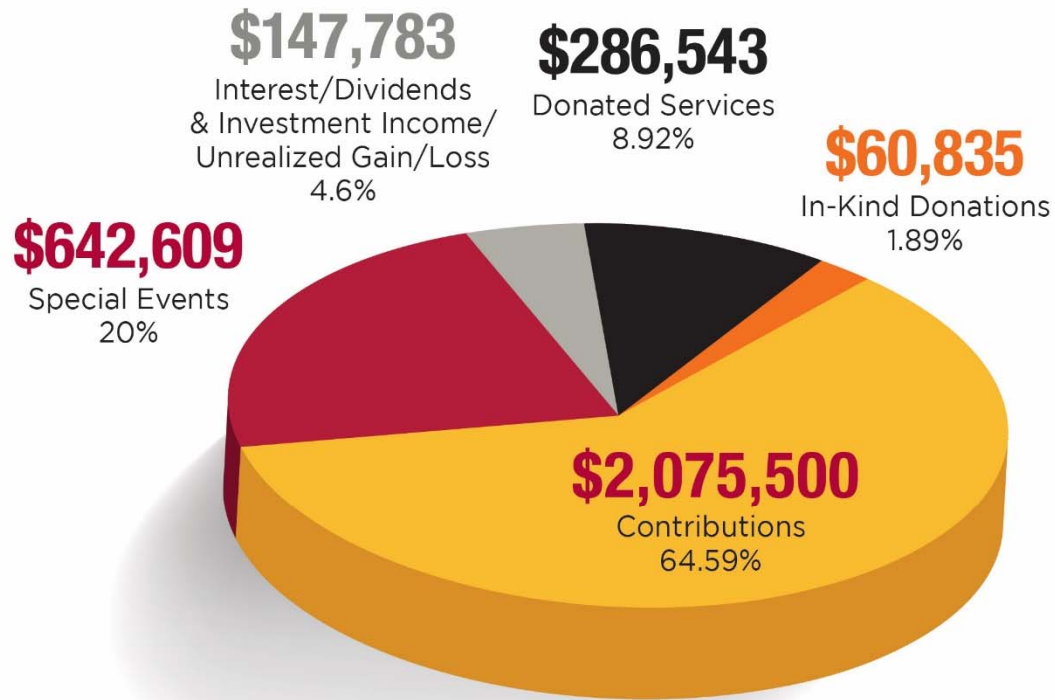


ENDOWMENTS 2009-2016



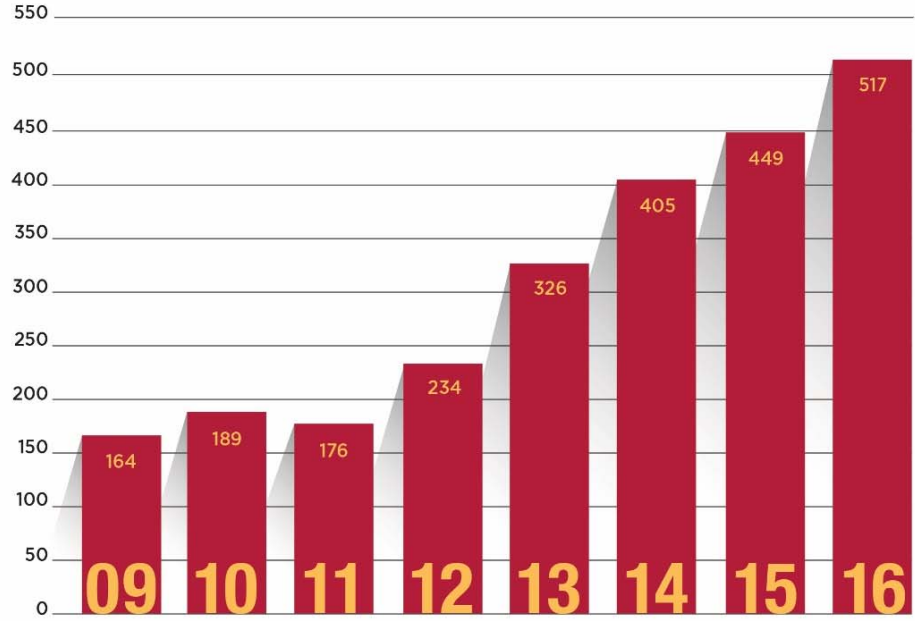
REVENUE AND GIFTS IN KIND 2015-2016*

\$3,213,270



*2016 Amount represents unaudited numbers and are based on the standards set by CASE (Council for Advancement and Support of Education).

STUDENTS RECEIVING SCHOLARSHIPS 2009-2016



SCHOLARSHIP AWARDS 2009-2016



**Saddleback College Foundation
Statement of Activities
Fiscal Year 7/1/2015-6/30/2016**

Income

Contributions		2,075,500
In-Kind donations		60,835
Special Events		642,609
Investment income		147,783
District support		286,543
Total Income		<u>3,213,270</u>

Expenses

Fundraising expenses		163,484
General and Administrative		130,481
<i>Program Support for College:</i>		
Scholarships	793,719	
Other program support	<u>1,258,020</u>	2,051,739
Total Expenses		<u>2,345,704</u>

Change in Net Assets

867,566

* Amounts represent unaudited numbers and are based on the standards set by CASE (Council for Advancement and Support of Education)



2015-2016 Significant Accomplishments

- 517 students received scholarships, the most in the college's history, totaling \$793,719
- Added over \$1,050,000 to endowments including \$1,000,000 to endow the Sue and Bill Gross Scholars for Jobs Program
- Annual Gala raised net proceeds of \$101,039, an increase of \$25,000 over the previous year representing the highest amount to date.
- This year's revenue and gifts-in-kind giving reached \$3.2 million, a 26% increase over previous year.
- Net assets reached \$11 million, an increase of 9% over previous year.
- Credit card payments increased 68% through NetCommunity, raising over \$197,000 since July 2015
- Secured 3 irrevocable estate gifts
- Secured estate pledge from Jane Horlings
- Michelle Desilets, Founder and Executive Director of Orangutan Land Trust, named Alumna of the Year
- Began publication of bi-weekly gift planning newsletter to about 12,000 recipients



SOUTH ORANGE COUNTY COMMUNITY COLLEGE DISTRICT
SADDLEBACK COLLEGE ♦ IRVINE VALLEY COLLEGE ♦ ATEP

**Thank you for your
donations, your referrals
and your leadership in
support of both
foundations.**

